

Financial Services Demand is 'Booming'

The Baby Boom Wave

"The next growth industry will be financial planning, as boomers inherit or retire." Newsweek

The Financial Services Industry

- Financial Services (planning, investments and insurance) is one of the **fastest growing** industry sectors in Canada.
- The **average** Financial Advisor's income has grown 15% in the last 3 years.
- Top 10% of Financial Advisors average income is over **\$250,000**.
- Third best compensation of any career in North America

CF Advisors Provide Personal Solutions

- **Wealth Management / Investment Planning**
 - Retirement Income Planning
 - Education Funding Plans
 - Wealth Building and Investment Planning
- **Risk Management**
 - Income and Asset Protection
 - Health / Disability Insurance
 - Critical Illness Protection



CF Advisors Provide Business Solutions

- **Transfer of Business Assets**
 - Ownership Retirement Planning
 - Funding Capital Gains Taxation
 - Partnership Insurance
 - Succession Planning
- **Business Programs**
 - Group Benefit Plans
 - Employee Retirement Plans



The CF Training Advantage

Training Systems

- Provincial Licensing Program
- Product Knowledge Programs
- CORE Sales Process Program
- Advanced Sales School

Individual Coaching Program

- Success Planning
- Skills Development

The **CF** Business Advantage

Business Development Program

- Start-up Tools and Resources
- Business Systems Planning
- Strategic Planning
- Marketing Planning and Implementation